

UNITEDSTATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

ANNUAL AUDITED REPORT **FORM X-17A-5**

3235-0123

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PART III

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5-Thereunder

REPORT FOR THE PERIOD BEGINNING_	01/01/03	AND ENDING	12/31	705 . 3
	MM/DD/	YY	ММ	DD/Y
A. REG	ISTRANT IDE	NTIFICATION		3 5
NAME OF BROKER-DEALER:			OFF	ICIAL USE ONLY
Sun Life Financial Distributor ADDRESS OF PRINCIPAL PLACE OF BUSI	s, Inc., And NESS: (Do not us	se P.O. Box No.)		FIRM I.D. NO.
One Sun Life Executive Park		we are in		
	(No. and S	treet)	·	
Wellesley Hills	Massachuse	tts	02481	
(City)	(S	tate)	(Zip Code)	
NAME AND TELEPHONE NUMBER OF PE Jane F. Jette	RSON TO CONTA	ACT IN REGARD TO THIS		46-1208
			(Area Co	le – Telephone Numbe
B. ACC	DUNTANT IDI	ENTIFICATION		
INDEPENDENT PUBLIC ACCOUNTANT w	hose opinion is co	ntained in this Report*		
Deloitte & Touche LLP		· · · · · · · · · · · · · · · · · · ·		
	•	state last, first, middle name)		00116 5000
200 Berkeley Street	Boston		husetts	02116-5022
(Address)	(City)	PROCESEDstat	e)	(Zip Code)
CHECK ONE:		JUN 0 6 2006 Z		
Certified Public Accountant		THOMSUN		
☐ Public Accountant		FINANCIAL	, No.	* * * * * * * * * * * * * * * * * * * *
☐ Accountant not resident in Unit	ed States or any of	its possessions.	V	
	FOR OFFICIAL	USE ONLY		
				

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.



OATH OR AFFIRMATION

"Notary Public" Andrew G. Nelson Commonwealth of Messachusetts My Commission Expires on Feb. 22207 Title This report ** contains (check all applicable boxes): (c) Statement of Financial Condition. (d) Statement of Changes in Financial Condition. (d) Statement of Changes in Liabilities Subordinated to Claims of Creditors. (g) Computation of Net Capital. (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3. (i) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3. (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to meth- consolidation.	of December 31	, 20 05 , are true and correct. I further swear (or affirm
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(m) A copy of the SIPC Supplemental Report.		Report
(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous		

Sun Life Financial Distributors, Inc.

(A Joint Venture Between Sun Life Financial (U.S.) Holdings, Inc. and Massachusetts Financial Services Company) (SEC I.D. No. 16198)

Financial Statements and Supplemental Schedule as of and for the Year Ended December 31, 2005, and Independent Auditors' Report and Supplemental Report on Internal Control

Filed Pursuant to Rule 17a-5 (e)(3) as a PUBLIC DOCUMENT.



Deloitte & Touche LLP 200 Berkeley Street Boston, MA 02116-5022 USA

Dago

Tel: +1 617 437 2000 www.deloitte.com

INDEPENDENT AUDITORS' REPORT

To the Board of Directors and Stockholders of Sun Life Financial Distributors, Inc. Wellesley, Massachusetts

We have audited the following financial statements of Sun Life Financial Distributors, Inc. (the "Company") (a joint venture between Sun Life Financial (U.S.) Holdings, Inc. and Massachusetts Financial Services Company) for the year ended December 31, 2005 that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934:

	ı age
Statement of Financial Condition	3
Statement of Operations	4
Statement of Changes in Stockholders' Equity	5
Statement of Cash Flows	6

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, such financial statements present fairly, in all material respects, the financial position of the Company at December 31, 2005, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

As described in Note 3 to the financial statements, the majority of revenue earned and expenses incurred by the Company is the result of transactions with related parties.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The Computation of Net Capital Pursuant to Rule 15c3-1 of the Securities and Exchange Act of 1934 of the Company as of December 31, 2005 is presented as a separate schedule on page 10 for the purpose of additional analysis and is not a required part of the basic financial statements but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. This schedule is the responsibility of the Company's management. Such schedule has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, is fairly stated in all material respects when considered in relation to the basic financial statements taken as a whole.

February 24, 2006

Delotte & Josephe LLP

(A Joint Venture Between Sun Life Financial (U.S.) Holdings, Inc. and Massachusetts Financial Services Company)

STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2005

ASSETS	
Cash and cash equivalents	\$ 7,507,392
Amount due from parent and affiliated companies	391,490
Income tax receivable—Affiliate	5,489,615
Accounts receivable	38,774
Prepaid expenses	308,606
Office furniture and equipment, net of accumulated depreciation of \$466,741	1,479,228
TOTAL ASSETS	\$ 15,215,105
LIABILITIES AND STOCKHOLDERS' EQUITY	
LIABILITIES:	
Amount due to parent and affiliated companies	\$ 3,531,461
Accounts payable and accrued expenses	4,859,731
Deferred income taxes - Affiliate	111,282
Total liabilities	8,502,474
STOCKHOLDERS' EQUITY:	
Common stock, par value \$100; authorized, 5,000 shares;	
issued and outstanding, 4,000 shares	400,000
Additional paid-in capital	96,493,862
Accumulated deficit	(90,181,231)
Total stockholders' equity	6,712,631
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 15,215,105

(A Joint Venture Between Sun Life Financial (U.S.) Holdings, Inc. and Massachusetts Financial Services Company)

STATEMENT OF OPERATIONS YEAR ENDED DECEMBER 31, 2005

REVENUE:	
Distribution fees	\$ 28,353,814
Investment income	331,908
my country mooning	
Total revenue	28,685,722
EXPENSES:	
Commissions	20,470,454
Salary and related employee expenses	30,826,809
Printing expenses	745,240
Travel expenses	3,754,799
Legal expenses	1,223,376
Marketing expenses	5,209,877
Training expenses	2,246,809
Chargebacks	933,295
Rent	585,819
Other operating expenses	2,294,395
Total expenses	68,290,873
LOSS BEFORE INCOME TAX BENEFIT	(39,605,151)
INCOME TAX BENEFIT	16,035,919
NET LOSS	\$ (23,569,232)

SUN LIFE FINANCIAL DISTRIBUTORS, INC. (A Joint Venture Between Sun Life Financial (U.S.) Holdings,

Inc. and Massachusetts Financial Services Company)

STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY YEAR ENDED DECEMBER 31, 2005

	Shares	Common Stock	Additional Paid-In Capital	Accumulated Deficit	Total Stockholders' Equity
BALANCE—January 1, 2005	4,000	\$400,000	\$74,493,862	\$ (66,611,999)	\$ 8,281,863
Capital contribution Net loss	<u>-</u>	·	22,000,000	(23,569,232)	22,000,000 (23,569,232)
BALANCE—December 31, 2005	4,000	\$400,000	\$96,493,862	\$ (90,181,231)	\$ 6,712,631

(A Joint Venture Between Sun Life Financial (U.S.) Holdings, Inc. and Massachusetts Financial Services Company)

STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2005

CASH FLOWS FROM OPERATING ACTIVITIES:	
Net loss	\$ (23,569,232)
Adjustments to reconcile net loss to net cash used in operating activities:	
Depreciation	144,617
Changes in assets and liabilities:	
Decrease in accounts receivable	32,459
Decrease in receivable from parent and affiliated companies	272,042
Increase in deferred income taxes	9,829
Increase in receivables from affiliates for income tax paid	(1,603,241)
Decrease in accounts payable and accrued expenses	(925,421)
Increase in prepaid expenses	(160,183)
Increase in amount due to parent and affiliated companies	531,559
Net cash used in operating activities	(25,267,571)
CASH FLOWS FROM INVESTING ACTIVITIES—Purchase of equipment-net	(991,631)
CACH ELOWS EDOM EDIANODIS ACTIVITIES Conital contribution	22,000,000
CASH FLOWS FROM FINANCING ACTIVITIES—Capital contribution	22,000,000
INCREASE IN CASH AND CASH EQUIVALENTS	(4,259,202)
CASH AND CASH EQUIVALENTS—Beginning of year	11,766,594
	e 7.507.202
CASH AND CASH EQUIVALENTS—End of year	\$ 7,507,392
INCOME TAXES REFUNDED FROM AFFILIATE	\$ 14,442,507

(A Joint Venture Between Sun Life Financial (U.S.) Holdings, Inc. and Massachusetts Financial Services Company)

NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2005

1. ORGANIZATION

Sun Life Financial Distributors, Inc. (the "Company") is a National Association of Securities Dealers ("NASD") registered broker-dealer. The Company is a 50% joint venture between Sun Life Financial (U.S.) Holdings, Inc. ("SLF Holdings") and Massachusetts Financial Services Company ("MFS"), an affiliate (the "Shareholders"). The Shareholders have a shareholder agreement under which they have agreed to contribute additional capital equally, as necessary, to maintain adequate net capital requirement levels. The Company operates as a wholesaler of fixed, equity indexed, and variable insurance products. The Company distributes the annuities and insurance products issued by Sun Life Assurance Company of Canada (U.S.) ("Sun Life (U.S.)") and Sun Life Insurance and Annuity Company of New York ("Sun Life (NY)"), both affiliated companies.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation—The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America.

Cash Equivalents—The Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

Office Furniture and Equipment—Office furniture and equipment is carried at cost, net of accumulated depreciation. Depreciation is provided using the straight-line method over the estimated useful lives of the assets, generally from three to seven years.

Accounting Estimates—The preparation of financial statements in conformity with accounting pronouncements generally accepted in the United States of America requires the Company's management to make estimates and assumptions that affect amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Commissions and Distribution Fees—Variable annuity and variable insurance products are typically sold through a network of independent broker-dealers. Base commissions to the independent broker-dealers are paid directly by Sun Life (U.S.) and Sun Life (NY) and are not included in the Company's statement of operations. Commissions paid to independent broker-dealers who receive commission overrides are recorded in the commissions account in the statement of operations.

All distribution fees and commissions are recorded on a trade-date basis. The rates are determined and may be altered by agreements with Sun Life (U.S.) and Sun Life (NY).

3. RELATED-PARTY TRANSACTIONS

The accompanying financial statements have been prepared from the separate records maintained by the Company. The Company's operations consist of activities performed for SLF Holdings and MFS and

may not be indicative of the conditions that would have existed or the results of operations if the Company had been operated as an unaffiliated company.

Distribution fee income earned by the company from affiliates represents 74% of income as shown on the Statement of Operations. Commission expense paid by the Company to affiliates represents 85% of commission expense at December 31, 2005.

Employees of the Company are covered under the post-retirement benefit plan sponsored by Sun Life (U.S.). For the year ended December 31, 2005, the net expense charged to the Company for retirement benefits was \$1,572,923, which has been included as a component of salary and related employee expenses.

The Company has an administrative services agreement with the Shareholders under which the Company has agreed to reimburse each Shareholder a fixed annual fee for certain services provided. Included in marketing expenses is \$300,000 relating to the administrative service agreement. In addition, other marketing expenses, which were \$4,909,877, are allocated by Sun Life (U.S.) and are based on actual expenditures.

4. INCOME TAXES

The Company files its federal and state tax returns on a consolidated basis with affiliates. Pursuant to a tax-sharing agreement, the Company's income tax liability or benefit is calculated in a manner which is representative of how the Company would compute its provision as a separate entity, with benefit given to losses used in consolidation.

The Company accounts for income taxes in accordance with Statement of Financial Accounting Standards No. 109, *Accounting for Income Taxes*. Deferred income taxes reflect the net effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income-tax purposes.

The components of income taxes for the year ended December 31, 2005 were as follows:

Current benefit: Federal State	\$ 12,360,388 3,685,359
Total current benefit	16,045,747
Deferred (expense): Federal State	(9,861)
Total deferred expense	(9,828)
Total tax benefit	\$ 16,035,919

The Company's effective tax rate for the year ended December 31, 2005 differed from the statutory rate of 35% due to a state tax benefit and certain non deductible expenses.

4. INCOME TAXES (CONTINUED)

Deferred taxes arise due to the difference in book and tax bases of depreciation. At December 31, 2005, the net deferred tax liability was \$111,282. No valuation allowance is considered necessary at December 31, 2005.

5. NET CAPITAL REQUIREMENTS

As a broker-dealer, the Company is subject to the Securities and Exchange Commission's regulations and operating guidelines, including Rule 15c3-1, which requires the Company to maintain a specified amount of net capital, as defined, and a ratio of aggregate indebtedness, as defined, to net capital not exceeding 15-to-1. The Company's net capital, as computed pursuant to Rule 15c3-1, at December 31, 2005 was deficient. The net capital requirement was \$566,832 while the Company's actual net capital was (\$1,137,369). The ratio of aggregate indebtedness to net capital was (7.48)-to1. Subsequent to year end the Company increased its capital by \$4,239,236.

During 2005, the Company received \$22,000,000 in capital contributions.

6. SUBSEQUENT EVENT

On January 9, 2006 the Company gave notice to the Securities and Exchange Commission and the National Association of Securities Dealers pursuant to SEC Rule 17(a)-11(b)(1) of a net capital shortfall at December 31, 2005. The Company has increased its net capital by \$4,239,236.

Management does not believe that such shortfall has given rise to any potential contingent liabilities.

7. EXEMPTION FROM RESERVE AND SECURITY CUSTODY REQUIREMENTS PURSUANT TO RULE 15C3-3

The Company is exempt from the reserve requirements of Rule 15c3-3 of the Securities Exchange Act of 1934, under the provisions of subparagraph (k)(1) thereof, since its transactions are limited to the purchase, sale and redemption of redeemable securities of registered investment companies. All customer funds are properly transmitted, and all securities received in connection with activities as a broker-dealer are promptly delivered. Sun Life Financial Distributors, Inc. does not otherwise hold funds or securities for, or owes money or securities to, customers.

* * * * *

(A Joint Venture Between Sun Life Financial (U.S.) Holdings, Inc. and Massachusetts Financial Services Company)

COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15c3-1 OF THE SECURITIES EXCHANGE ACT OF 1934 DECEMBER 31, 2005

CAPITAL—Stockholders' equity	\$ 6,712,631
DEDUCTIONS—Nonallowable assets: Current income tax recievable - Affiliate Receivable from affiliate for income taxes Accounts receivable Prepaid expenses Office furniture and equipment—net	391,490 5,489,615 38,774 308,606 1,479,228
Total deductions	7,707,713
NET CAPITAL (DEFICIT) BEFORE HAIRCUTS ON SECURITIES POSITIONS	(995,082)
HAIRCUTS ON SECURITIES POSITIONS	142,287
NET CAPITAL (DEFICIT)	\$ (1,137,369)
AGGREGATE INDEBTEDNESS	\$ 8,502,474
MINIMUM DOLLAR NET CAPITAL REQUIREMENT OF BROKER-DEALER (The greater of 6-2/3% of aggregate indebtedness, as defined, or \$5,000)	\$ 566,832
NET CAPITAL (DEFICIENCY)	\$ (1,704,201)
RATIO OF AGGREGATE INDEBTEDNESS TO NET CAPITAL	(7.48) to 1
Reconciliation with Company's computation (included in Part II of Form X-17A-5 as of December 31, 2005 Net capital, as reported in Company's Part II (unaudited) FOCUS report Audit Adjustments	\$ (1,039,229) (98,140)
NET CAPITAL (DEFICIT) PER ABOVE	\$ (1,137,369)



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February 24, 2006

To the Board of Directors and Stockholders of Sun Life Financial Distributors, Inc. Wellesley, Massachusetts

In planning and performing our audit of the financial statements of Sun Life Financial Distributors, Inc. (the "Company") for the year ended December 31, 2005 (on which we issued our report dated February 28, 2006), we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing an opinion on the financial statements and not to provide assurance on the Company's internal control.

Also, as required by Rule 17a-5(g)(1) under the Securities Exchange Act of 1934, we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by the Company that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13 or in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control and of the practices and procedures, and to assess whether those practices and procedures can be expected to achieve the Securities and Exchange Commission's (the "Commission") above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized acquisition, use, or disposition, and to ensure that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control or the practices and procedures referred to above, misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal control or of such practices and procedures to future periods are subject to the risk that they may become inadequate because of changes in conditions or that the degree of compliance with the practices or procedures may deteriorate.

Our consideration of the Company's internal control would not necessarily disclose all matters in the Company's internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the Company's internal control and its operation (including control activities for safeguarding securities) that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2005 to meet the Commission's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the Securities and Exchange Commission, the National Association of Securities Dealers, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers and is not intended to be and should not be used by anyone other than these specified parties.

Yours truly,

Delatte & Jacke LLP